

The Miles Partnership moves to Invenias to maintain its leadership position

UK Top 20 retained executive search firm impressed by progressive platform

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Invenias, the leading cloud-based platform for executive and strategic hiring, has announced today that The Miles Partnership has deployed its platform as it seeks to extend its leadership position in a highly competitive market. The Miles Partnership focuses on executive and board level search, interim management and leadership consulting. The firm built its success of delivering results across a diverse range of industry sectors and functions, both in the UK and globally, and has operated at the top of the profession for over 20 years. Executive Grapevine rank them in the Top 20 for all search firms in the UK 2015/16.

The Miles Partnership were looking for a flexible, efficient system to support them through their journey of change and growth. Chris Stainton, CEO, The Miles Partnership, said: "Executive search requires skill, experience, determination coupled with firm-wide access to exceptional knowledge. We strive to be at the forefront of new methodologies and business practices in order to enable our consultants to deliver the very best results to our clients and candidates. This means we need the best technology available in the market today, and in the future. We feel confident that we have this with Invenias."

The Miles Partnership has 20 partners operating across four industrial specialisms, and two functionally focused practice groups. Stainton continued: "As our business has grown we have not lost our personal touch and determination to succeed. In an increasingly competitive market for global talent we are confident that Invenias is the platform that will continue to set us apart from the competition, and enable our growth due to its progressive underlying technology that places the user experience at its core."

The Miles Partnership looked at a number of systems before selecting Invenias. After a thorough evaluation process, they felt that the Invenias platform offered the most flexible and robust end-to-end solution for supporting their search work, consulting engagements, marketing campaigns and business development requirements.

David Grundy, CEO, Invenias, commented: "We are delighted that a firm of the calibre of The Miles Partnership have chosen to implement Invenias. By complementing their strong personal relationships with the smart use of technology they will be able to consistently deliver a more effective service and better results for their clients and candidates. We continue to invest in our platform to ensure we're helping our clients, such as The Miles Partnership stay one step ahead of the curve."

About Invenias

Invenias® is a privately owned software company whose cloud-based platform for executive and strategic hiring enables executive search firms, specialist recruitment companies and in-house executive talent acquisition teams effectively run their business.

Easy to use, cloud-based desktop and mobile applications enable customers to deliver better assignments, build stronger relationships with clients, hiring executives and candidates and transform the productivity of their operations. Incorporated in 2005, Invenias serves thousands of users in over sixty countries across the globe. Invenias is headquartered in Reading, United Kingdom, with additional offices in Europe, the US, Australia and Malaysia.

Invenias has a global strategic partnership with the Association of Executive Search Consultants (AESC). For more details on Invenias, please visit www.invenias.com.

About The Miles Partnership

- Combining heritage with innovation, The Miles Partnership enables organisations to excel through the appointment and development of diverse, talented leaders in Non-Executive and Executive roles.
- Built on a foundation of over twenty years' long term relationships, we have acted as trusted advisors to clients and candidates through each of our sector's peaks, troughs and major changes.
- We offer an integrated approach to Talent Management. Our Leadership Consulting Practice focuses on helping companies to connect leadership and organisation development with the business' strategy, effectively developing the leadership qualities that can deliver.

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