



Case Study The Zygos Partnership Invenias Migration



The Zygos Partnership is an international search firm working with the world's leading organisations on their Board level executive and non-executive appointments. They have worked for over fifty FTSE 100 companies and almost one hundred FTSE 250 companies, together with numerous other firms throughout the FTSE, and many private, family and mutually owned companies.

An organisation with world class clients requires world class technology and communication solutions to enable it. The Zygos Partnership engaged SynergyTech as their Technology Partner to help support them in this endeavor and facilitate growth using technology.

“The relationship between SynergyTech and Zygos is first class. We use SynergyTech as our trusted advisors for all information technology led questions, this was especially the case during the Invenias migration.”

Scott Stevens, Chief Accountant, The Zygos Partnership

The Challenge

The Zygos Partnership was seeking to evolve its client management and further refine the delivery of assignments with the introduction of a major new CRM solution – Invenias.

Zygos asked SynergyTech to advise and support in managing the transition from their legacy, on-premise executive search and recruitment database – FileFinder.

Invenias is the world's leading cloud based platform for executive and strategic hiring. It provides seamless integration with Microsoft Office 365 and Outlook. SynergyTech deployed the Invenias application whilst supporting the Zygos user base during the period of familiarisation.

“The SynergyTech team were on hand at all points during the Invenias migration, even during evenings and weekends.”

Scott Stevens, Chief Accountant, The Zygos Partnership.



Your Technology Partner

synergygrp.co.uk 0800 915 6666

The Zygos Partnership - Invenias Migration Case Study

The Solution

FileFinder was the core operational tool within The Zygos Partnership. Therefore, it was vital to achieve a smooth transition to Invenias, with minimal impact on Executive Search operations and no impact upon clients or candidates, or the performance of the Zygos team.

“They went far beyond the call of duty. The support from SynergyTech meant that the migration process was smooth and uncomplicated. Their industry knowledge and technical expertise really made a difference to our overall migration experience”

Scott Stevens, Chief Accountant, The Zygos Partnership.

SynergyTech engaged with the Invenias support team, working collaboratively to support the migration plan. SynergyTech engineers visited the Invenias offices and spent time working alongside Invenias support engineers. This ensured that they were ready to assist Zygos users during and after the migration.

Throughout the transition, SynergyTech consolidated their understanding of the the Invenias platform, working in conjunction with the Invenias technical and customer relationship team. This close working relationship and mutual trust ensured that Zygos achieved their desired outcome to agreed timescales. Once the data from FileFinder was successfully imported into the Invenias application, the SynergyTech and Invenias Support Teams worked together assisting all users with the initial application configuration. Following end to end testing and go live, SynergyTech provided ongoing user support through its existing IT support desk.

“We would without question recommend SynergyTech as Technology Partners and we cannot vouch highly enough for the quality of their work. Their ability to understand the task at hand and grasp how important the Invenias migration was to us is why our relationship is so strong. In the future Invenias is going to help us improve and adapt the way we interact with candidates and clients and SynergyTech understood that from the start.”

Scott Stevens, Chief Accountant, The Zygos Partnership.

“We have never received anything other than a first-class service from SynergyTech. They approach every interaction with a genuine desire to understand, assist or solve, as appropriate. They will always, without being asked, flex their service to fit our requirements and are, at all times, a pleasure to work with.”

Laura Sanderson, Partner, The Zygos Partnership.

The Outcome

The Zygos Partnership has achieved a smooth transition to its desired solution – Invenias, creating the platform to facilitate ever improving experiences for clients and candidates. SynergyTech continues to maintain a close, working relationship, with Invenias, in its ongoing role as Zygos' Technology Partner.

“SynergyTech are the first IT support company I have worked with who have taken the time to really understand the nature and dynamics of our business, and then demonstrate that understanding in each interaction we have with them. The helpdesk is friendly and responsive. Staff know who we are when we call, both as individuals and as a company. They are also proactive and collaborative in planning the technology framework to support the future of our business.”

Luke Meynell, Managing Partner, The Zygos Partnership.

“Invenias and SynergyTech work seamlessly together to offer best in breed solutions to leading search firms looking to leverage technology to build stronger businesses and deliver better services to their clients and candidates.”

David Grundy, CEO, Invenias



Your Technology Partner

synergygrp.co.uk 0800 915 6666