

## **Invenias Appoints Jim Duddy As VP Americas**

*Duddy joins rapidly expanding technology company to lead growth across Americas*

### **5 May 2016**

Invenias, the leading cloud-based platform for executive and strategic hiring, has announced today that it has appointed Jim Duddy to head up its operations in the Americas. As VP Americas, Duddy will be responsible for ensuring that the company continues its impressive growth trajectory in the US, Canada and Latin America, and growing the Invenias team located on both the East and West Coasts.

Duddy has over two decades of experience in building high performing sales teams capable of transforming market growth and share. He brings with him six years' experience of working at LinkedIn, the world's largest professional network. Prior to joining Invenias, Duddy worked with several early-stage companies in various sales-leadership roles. Most recently he was the VP of Sales for Pittsburgh-based start-up Nowait, a technology platform that helps eliminate the wait at busy restaurants.

Duddy has also worked at Jibe, a recruitment-marketing platform designed to transform the client and candidate experience. He started his career at Allegis Group, the largest privately held staffing company in the US. He will report directly into David Grundy, CEO and co-founder, of Invenias.

Jim Duddy, VP Americas, Invenias, commented: "What attracted to me to the role at Invenias was the company's mindset of continuous innovation – it's always looking to strive forward, ensuring that its platform remains one step ahead of the competition. But perhaps most importantly it does all of this by collaborating with its customers. The Invenias platform solves real customer problems because that's the company's starting point. It's a unique and refreshing approach that's really resonating within the market place and is the cornerstone of our growth. My remit is to build on that good work and help take the company to the next stage."

Duddy's appointment comes after Invenias recently announced [a further \\$2.8 million](#) in funding to be invested in the company's infrastructure, scaling its core platform and supporting aggressive growth within the US market.

David Grundy, CEO, Invenias, said: "Jim's appointment underlines how serious we are about growing Invenias across the Americas. We see a massive opportunity for our platform within the region and Jim has the skills, focus and energy to help us realize our vision. His track record in being able to bring together people, technology, market knowledge and best practices means that in all his previous roles he's been able to make a significant, positive impact on company performance. Without question I believe he has all the attributes to help Invenias sustain its rapid growth."

## **About Invenias**

Invenias® is a privately owned software company whose cloud-based platform for executive and strategic hiring enables executive search firms, specialist recruitment companies and in-house executive talent acquisition teams effectively run their business. Easy to use, cloud-based desktop and mobile applications enable customers to deliver better assignments, build stronger relationships with clients and candidates and transform the productivity of their operations. Incorporated in 2005, Invenias serves thousands of users in over sixty countries across the globe. Invenias is headquartered in Reading, United Kingdom, with additional offices in Europe, the US, Australia and Malaysia. Invenias has a global strategic partnership with the Association of Executive Search Consultants (AESC). For more details on Invenias, please visit [www.invenias.com](http://www.invenias.com).

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