

ON Partners moves to Invenias to differentiate itself through actionable intelligence

US Top 25 retained executive search firm impressed by progressive platform

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Invenias, the leading cloud-based platform for executive and strategic hiring, has announced today that ON Partners has deployed its platform as it seeks to differentiate itself in a highly competitive market. ON Partners, a top 25 US retained executive search firm, has expanded significantly in the last 18 months and wanted to implement a progressive platform capable of supporting its upward growth trajectory.

Seth Harris, Partner, ON Partners said: "The war for talent is on, not just in the U.S. but around the world. We speak with hundreds of people every day and need a system that provides us with actionable intelligence, enabling our consultants to identify quality candidates at greater speed. We are confident that Invenias is the platform that will set us apart from the competition, and fuel our growth due to its progressive underlying technology that places the user experience at its core."

ON Partners, who operates across the technology, life sciences, and industrial sectors required a system that could equip its consultants with the ability to filter through the hundreds of conversations they have each day in order to pinpoint the most appropriate candidates. Invenias will help ON Partners understand each candidate's background and core competencies to assess whether or not they are a good fit for a client, and capture that high-value data to build the intellectual capital of their proprietary database. Clients will also now have real-time access to search data and assignment progress via a dedicated client portal, regardless of the device they are using.

Harris continued: "It is important to us that we work with a vendor that has good market traction and an impressive install base. The venture funding secured by Invenias will allow them to reinvest in the platform so they can constantly drive enhancements and allow ON Partners to stay ahead of the technology curve."

ON Partners thoroughly evaluated four systems before selecting Invenias. "The selection committee felt the Invenias platform was the most robust end-to-end solution, and the best placed to adapt to and support our typical consultant work-flow, which includes a high level of integration with Microsoft Office," said Harris.

David Grundy, CEO, Invenias, commented: "Companies want to work with executive search firms who can consistently deliver the best candidates and service. To do this, search firms increasingly need technology to help them capture and leverage the high value candidate data and insight they hold. By complementing their personal relationships with the smart use of technology, a search firm can deliver a more effective service and better results. We continue to invest in our platform to ensure we're helping our clients stay one step ahead of the curve and we're delighted that this ongoing investment is one of the key reasons why ON Partners selected Invenias."

About Invenias

Invenias® is a privately owned software company that enables executive search firms, specialist recruitment companies and enterprise recruitment organizations to effectively deliver better assignments, build stronger relationships with clients and candidates and transform the productivity of their operations with easy to use cloud-based desktop and mobile applications. Incorporated in 2005, Invenias serves thousands of users in over thirty countries across the globe. Invenias is headquartered in Reading, United Kingdom, with additional offices in the US and Malaysia. For more information, please visit www.invenias.com.

About ON Partners

At ON Partners, we're more than just headhunters. We've assembled the best consultants in the industry for one unified purpose: to recruit top talent that delivers results for our clients.

With a primary focus on the technology, life sciences, industrial, and energy / clean tech industries, ON Partners (ON) identifies and recruits the best C-Suite, Board and senior executive talent for both public and private companies, as well as venture capital and private equity firms.

ON Partners has ready access to key executives nationwide, with offices located in key metro-areas, empowering us to discover and recruit the best talent available anywhere. For more information, visit www.onpartners.com

For media enquiries:

Sophie Hodgson, Aspectus PR, sophie.hodgson@aspectuspr.com
+44 (0)20 7242 8867