

TSI Group in Canada Implements Invenias to Stay Ahead of the Curve

Cloud-based platform aligned with TSI methodology and approach to executive search

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Invenias, the leading cloud-based platform for executive and strategic hiring, has announced today that boutique executive search firm TSI Group has deployed its platform in a strategic move to enhance its business processes and the experience it delivers to both clients and candidates. TSI Group, which has offices in Canada and North America, wanted a system that would seamlessly integrate with, and enrich its executive search methodology in order to save time and centralize all search data into one core system.

Pamela Ruebusch, CEO, commented: "We provide a specialized service that centers around the client experience. When our clients engage with us, they are buying into our approach and methodology, which is rooted in our knowledge and understanding of the executive search process. Therefore, it was imperative that the system worked with us, not the other way around. The Invenias platform feels like it was made for us, it is utterly in sync with how we deploy our resources in order to operationalize a search assignment. In a short space of time, it has already had a positive impact on our business."

A key factor in the decision to deploy Invenias was its ease of use. TSI search consultants can organize information by a number of different criteria that is pertinent to the search process. Additionally, the reporting capabilities available on the Invenias platform deliver a new level of transparency to TSI Group client interactions, showcasing the value and efforts they bring to the table when working on a search assignment.

Laura Walker, Senior Manager, Search Operations, said: "Having all of our data centralized on one repository helps us to save on one of our most valuable resources – time. Now we can see everything in one place, in real-time, which enhances our understanding of the search assignment and our response to it."

Donna Kelly, Partner, added: "We're so impressed with the insights that the Invenias platform gives us, that we're now also using it to support our new business development activities. The Invenias' team experience in the retained executive search industry really shows and it is the only system we've found that is totally in sync with how we interact with, manage and utilize data."

David Grundy, CEO, Invenias, commented: "Boutique executive search firms bring a unique dynamic to the search process. Knowledge is their currency, but in order to demonstrate their value they need systems that appreciate the rhythm of their business and both underpin and enhance their competitive differentiators in order to drive the business forward. For this reason, we're delighted to be working with TSI Group."

About Invenias

Invenias® is a privately owned software company that enables executive search firms, specialist recruitment companies and enterprise recruitment organizations to effectively deliver better assignments, build stronger relationships with clients and candidates and transform the productivity of their operations with easy to use cloud-based desktop and mobile applications. Incorporated in 2005, Invenias serves thousands of users in over thirty countries across the globe. Invenias is headquartered in Reading, United Kingdom, with additional offices in Europe, the US, Australia and Malaysia. Invenias has a global alliance with the Association of Executive Search Consultants (AESC). For more details on Invenias, please visit www.invenias.com.

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About TSI Group

TSI Group, a leading boutique search firm based in Toronto, Canada provides best-in-class executive search and strategic talent acquisition to clients throughout North America. Celebrating 25 years of success, TSI Group delivers top talent by attracting and retaining the most qualified business leaders in the marketplace – individuals who possess the skills, experience and motivation to drive organizational success. TSI Group utilizes a robust search methodology and strategic approach to deliver optimal results in a timely and efficient manner. For further information on TSI Group, call +1 905 629 3701 or visit www.tsigroup.com. 'Building Relationships, Securing Success'

For media enquiries:

Sophie Hodgson, Aspectus PR, sophie.hodgson@aspectuspr.com
+44 (0)20 7242 8867