

Conroy Ross Partners Implements Invenias to Align Coast-to-Coast Team

Canadian search firm turns to leading cloud-based platform to deliver on acquisition strategy

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Invenias, the leading cloud-based platform for executive and strategic hiring, has announced today that Conroy Ross Partners has implemented the Invenias platform in order to align its 60 plus consultants operating from seven offices across Canada. Conroy Ross Partners is one of the leading retained search and consulting firms in Canada, and a member of IIC Partners, one of the world's top ten global executive search organizations.

Over the last few years, Conroy Ross Partners has substantially grown its operations through two strategic acquisitions, and as a result, multiple databases were being used across the business. This made it challenging to fully integrate the national team and provide everyone with real-time access to the same candidates and client briefs. The move to Invenias will see all consultants operating from the same platform, empowering employees to collaborate, share knowledge and access a wider talent pool of candidates.

Diane Wheatley, Director Corporate Services, Conroy Ross Partners commented: "The move to Invenias is an exceptionally important element of helping us to deliver on our integration strategy and wider company vision. We're an expanding business that is ambitiously seeking to partner with clients with operations across Canada. We see the Invenias platform as crucial to supporting us in that goal; it will be the engine powering our consultants to access real-time information while either at their laptop or via their mobile device. The result will be a standout experience for candidates and clients, but also the creation of one single, well-integrated national team all pulling in the same direction."

Conroy Ross Partners works with clients across various industries including, academia, finance, government, health and social institutions, industry associations, retail, manufacturing, not-for-profit, oil & gas, and power generation, but is also looking to move into new markets as well as expand its working relationships with existing clients. Invenias will help Conroy Ross Partners to realize operational efficiencies by aligning and integrating business processes and will provide consultants with a far more intuitive and user friendly interface. In addition, the cloud-based platform will support digital working as consultants will be able to access data regardless of location.

Wheatley continues: "Due to the strategically important nature of this migration, we undertook a comprehensive market review before making our selection. Quite frankly, no one else could hold a candle to the Invenias platform. Technology is rapidly changing the face of executive search, and with Invenias we're in a good place to not only realize our operational efficiencies, but also future proof our business."

David Grundy, CEO, Invenias, commented: "Growing through acquisition often throws up a number of IT hurdles. When people are working on different systems, it creates significant information management challenges. We're delighted that Conroy Ross Partners recognized that the Invenias

platform is a powerful solution to unite its coast-to-coast team and support its company growth strategy both now and in the future.”

About Invenias

Invenias® is a privately owned software company whose cloud-based platform for executive and strategic hiring enables executive search firms, specialist recruitment companies and enterprise recruitment organizations to effectively run their business. Easy to use, cloud-based desktop and mobile applications enable customers to deliver better assignments, build stronger relationships with clients and candidates and transform the productivity of their operations. Incorporated in 2005, Invenias serves thousands of users in over sixty countries across the globe. Invenias is headquartered in Reading, United Kingdom, with additional offices in Europe, the US, Australia and Malaysia. Invenias has a global strategic partnership with the Association of Executive Search Consultants (AESC). For more details on Invenias, please visit www.invenias.com.

About Conroy Ross Partnership

Founded in 1994, Conroy Ross Partners is a retained search and consulting firm with offices across Canada. Whether it's recruiting the right talent or providing advice on the complexities of business, Conroy Ross Partners works with leadership teams to help their organizations thrive. With over 20 years of experience and thousands of successful engagements, Conroy Ross Partners has earned the reputation as one of Canada's leading recruiters. Please visit www.conroyross.com for more information.

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