

## Sheffield Haworth implements Invenias to support their international market presence

*A global AESC member firm upgrades to leading edge, cloud-based executive search technology from Invenias, to expand its global delivery capability.*

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Sheffield Haworth is a leading global executive search, interim management and human capital advisory company. The firm focuses on the global financial services industry across all sectors and is ranked by Executive Grapevine in the UK as number 1 for specialist executive search firms for 2012/2013. Sheffield Haworth is a key member of the Association of Executive Search Consultants (AESC).

The firm employs over 120 professionals across 10 international offices, operating in all the major financial centres in Europe, the USA and Asia Pacific. The key requirement for its technology platform is to allow consultants access to reliable, consistent data in real time, wherever they are based in the world.

Sheffield Haworth felt their existing recruitment database no longer supported their global business and aggressive growth plan; users were frustrated by the lack of technological development and were looking for a platform that supported the way that they wanted to work, whether it be in the office or on the move. They carried out a comprehensive review of the leading software currently on the market, and concluded that Invenias was their preferred solution, meeting the specific criteria they had set.

"Our extensive client base in the financial services industry continues to strive to employ the best talent, both regionally and globally. In order to increase our international reach across key geographic markets, we require the best technology available in the marketplace to facilitate our strategic growth plans. We look forward to Invenias providing the technology platform to further that growth," said Mike Hammond, Group Managing Director.

Furthermore, Sheffield Haworth found that Invenias was committed to offering the latest and best technology and the application was designed to easily allow them to tailor the software to reflect the way that they work. "We selected Invenias not only because they offer the best product, but because they are constantly looking to innovate and adapt, meaning that we can be confident that we will have the best technology underpinning our business both now and in the future," said Jacqui Hancock, Group Chief Administrative Officer.

Sheffield Haworth is paving the way by investing in a mobile, cloud-based solution that will shape the search industry in years to come. "Our consultants need access to consistent, accurate data. With Invenias, they can now be confident that our data is synchronised in real time across the globe, and that it is always accessible from their desktop or mobile device," said Richard Watson, Group IT Director.

A key benefit of implementing the system has been the ease of use and quick rate of adoption across the firm. "With access via Outlook, consultants have needed minimal training and are finding the system far better than any they have used previously," said Jacqui Hancock.

"Invenias is delighted that Sheffield Haworth has chosen the Invenias executive search software platform to underpin their global business. We have invested heavily in the development of unique global synchronization technology that ensures our platform provides consistent and fast performance for companies wherever they operate across the globe. We look forward to working closely with them in the future," said David Grundy, CEO, Invenias.

### **About Invenias**

**Invenias®** is a privately owned software company that enables executive search firms, specialist recruitment companies and enterprise recruitment organizations to effectively deliver better assignments, build stronger relationships with clients and candidates and transform the productivity of their operations with easy to use cloud-based desktop and mobile applications. Incorporated in 2005, Invenias serves thousands of users in over thirty countries across the globe. Invenias is headquartered in Reading, United Kingdom, with additional offices in the US and Malaysia. For more information, please visit [www.invenias.com](http://www.invenias.com).

For further information please contact:

Sophie Hodgson, SHH Communications, [PR@invenias.com](mailto:PR@invenias.com)

+44 (0)7960 577205

### **About Sheffield Haworth**

Sheffield Haworth is a leading global executive search, interim management and human capital research & advisory company that focuses in-depth on the financial services industry across all sectors, borders, time zones and languages. Sheffield Haworth has an enviable search track record working with the world's leading financial institutions, placing senior level executives, interim managers and teams in addition to providing competitive intelligence to help clients produce winning, forward thinking plans.

For further information please contact:

Richard Watson, [watson@sheffieldhaworth.com](mailto:watson@sheffieldhaworth.com)

+44 (0)20 7236 2400