

## Skillsearch upgrades to Invenias to support their growth plans

*The leading Boutique IT Recruitment firm moves to leading edge, cloud-based search technology from Invenias, to enable them to meet their aggressive growth goals.*

**25 June 2014, London**

Skillsearch focus on providing a tailored service to clients who are looking for the very best IT professionals. They pride themselves on augmenting their IT industry and technical expertise with the innovative use of the best technology available in the market, alongside sophisticated search and recruitment processes to provide their clients with high quality candidates to work on permanent and contract terms.

Skillsearch felt their existing system was failing to be adopted quickly by new users. Users were frustrated by the lack of ease of use and wanted a system that supported the way that they wanted to work, whether it be in the office or on the move. Despite having implemented their existing system just three years ago they concluded that Invenias was their preferred solution, meeting all the specific criteria that they had set.

“We require the best technology available in the marketplace to facilitate our strategic growth plans. With new team members joining all the time we need a system that is easy and intuitive to use, is built on the latest technology and requires a minimal amount of training.” said Richard Fisher, Director at Skillsearch.

One barrier to making the change earlier was the fear that the time and effort invested in their existing system would be lost. “The biggest fear was that the migration would result in us losing the work that we have invested in developing a system to reflect our sophisticated recruitment processes,” said Richard. However, that was not the case, “the migration was an absolute doddle.”

A key benefit of implementing the system has been the ease of use and quick rate of adoption across the firm. “With access via Outlook, consultants have needed minimal training and are finding the system far better than any they have used previously. There’s a real familiarity when you start using the system, after just a few days it feels like something that you’ve been using for years,” said Richard.

Furthermore, Skillsearch have found that the integration with social media has saved them considerable amounts of time. “You use a hell of a lot fewer clicks to get to where you need to be than with our previous system. If I can get to where I’m meant to be with one click rather than three, over the course of twelve months this results in a considerable saving in time and increase in productivity.”

“Invenias is delighted that Skillsearch has chosen the Invenias search software platform to underpin their growing business. As the world’s fastest growing provider of software to executive search and strategic recruitment firms we understand their need to implement a system that is quickly adopted across the firm, allowing them to reap the benefits in record time,” said David Grundy, CEO, Invenias.

## About Invenias

**Invenias®** is a privately owned software company that enables executive search firms, specialist recruitment companies and enterprise recruitment organizations to effectively deliver better assignments, build stronger relationships with clients and candidates and transform the productivity of their operations with easy to use cloud-based desktop and mobile applications. Incorporated in 2005, Invenias serves thousands of users in over thirty countries across the globe. Invenias is headquartered in Reading, United Kingdom, with additional offices in the US and Malaysia. For more information, please visit [www.invenias.com](http://www.invenias.com).

For further information please contact:

Sophie Hodgson, SHH Communications, [PR@invenias.com](mailto:PR@invenias.com)

+44 (0)7960 577205

## About Skillsearch

Skillsearch augments industry and technical expertise with the innovative use of technology and sophisticated recruitment processes to provide clients with a high quality and effective contract and permanent recruitment service predominantly operating within the ERP, Digital Media, Salesforce, Dynamics and BI marketplaces.

Their policy is to employ knowledgeable and hardworking Recruiters and Account Managers who are fully committed to providing our clients with the IT specialists they require to deliver their projects on time and within budget.

For further information please contact:

Richard Fisher, Director, Skillsearch, [RF@skillsearch.com](mailto:RF@skillsearch.com)

+44 (0)1273 287 007 or +44 (0)7554 013 963